

Senior Consultant DEinternational ‘Pakistan’

at the German Emirati Joint Council for Industry & Commerce (AHK)

The AHK is part of the worldwide network of German Chambers of Commerce Abroad and is tasked with the promotion of bilateral economic and business relations. This is accomplished and conducted through various customer-oriented services, events and export initiatives by the German government and other stakeholders. In addition to this, AHK is a communication and networking platform for its approximately 800 members based in the region and Germany. The German Emirati Joint Council for Industry and Commerce (AHK) in Dubai has a regional responsibility for the countries Oman, Qatar, Kuwait and Pakistan and also maintains offices in Abu Dhabi, Doha and Muscat. In addition, it is closely linked to the Iraq offices, Baghdad and Erbil.

Starting from June 2024, the German Emirati Joint Council for Industry and Commerce (AHK) added a full-time consultant to its team who is in charge for developing the German business outreach to the Pakistani Market.

The main tasks are as follows:

Monitoring the market with its potentials and developing/enlarging the existing network into the Pakistani business community (database, incl. institutional partners like chambers of commerce and associations).

Developing a database of basic, relevant market information and expertise.

Nurturing and developing partnerships with all relevant German institutions and organizations operating in Pakistan, incl. the German Missions and Germany Trade and Invest.

Responding to inquiries from German companies (such as related to market developments, partner search, market access, etc.) and business organizations, and contributing to Pakistan-related events and activities.

Acquisition and implementation of Pakistan-related projects.

Knowledge and Expertise:

For this position we are looking for a dynamic and self-motivated personality with entrepreneurial spirit. Led by the AHK management team, a largely independent development of the Pakistani-German business relations is required. Naturally, the willingness to regularly travel to Pakistan is a key necessity for any successful candidate. Fluent English skills are a must, additional advanced knowledge of German and/or Urdu is a strong asset.

Please send your **full application including your salary expectations** until 20th of October 2026 to:
hr@ahkuae.com.